

# CASE STUDY

## COMPANY PROFILE

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**Name:** Netley Millwork

**Location:** Manitoba, Canada

**Industry:** Custom Cabinet Manufacturing

**Customers:** Builders, Designers, Contractors, Private Homeowners

**Focus:** High-end, fully custom millwork projects

## THEIR CHALLENGES

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Ten years ago, Netley Millwork, a second-generation custom cabinetry business, was facing major issues with inventory and purchasing. Materials were frequently missed or delayed, resulting in production bottlenecks and the risk of job site disruptions.

***“Inventory was a total disaster. Handles were missing, panels weren’t ordered on time... It was a constant struggle.”***

Stanley Walter, Operations Manager

## THE SOLUTION

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Stanley, who spearheaded the ERP transition, chose **Cienapps for its industry-specific design tailored to the unique demands of custom woodworking.**

Rather than a generic manufacturing ERP, Cienapps offered a solution that **understood the complexity of managing thousands of SKUs, job-specific materials, and long lead times.**

## THE RESULTS

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**Zero backordered projects** since implementation



**Complete visibility** into stock levels, purchasing needs, and supplier activity



Creation of a **dedicated production manager role** to align with new digital workflows



Full team adoption, with **streamlined operations** from design to install

## WHY IT WORKS

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Stanley credits not only the software features but also the conceptual shift Cienapps brought to the business:

**Rethinking production flow, inventory control, and operational accountability.**

## CONCLUSION

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Netley Millwork's story shows how a well-implemented, industry-specific ERP like Cienapps can resolve chronic operational issues and set the foundation for growth—even in a complex, custom manufacturing environment.